

2018-19 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 22 - Broward County

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$15.12/hour and Entry Wage of \$12.29/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$23.70/hour and Entry Wage of \$15.12/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2017 Hourly Wage		FLDOE	In EFI	Data	
			Percent Growth	Openings	Mean	Entry	Code	Targeted Industry?	Source†††	
1	132011	HSHW	Accountants and Auditors	2.15	1,096	36.23	22.06	5	Yes	R
2	113011	HSHW	Administrative Services Managers	1.53	98	53.46	30.74	4	Yes	R
3	413011	HSHW	Advertising Sales Agents	0.92	179	34.11	15.54	3	Yes	R
4	493011	HSHW	Aircraft Mechanics and Service Technicians	1.76	181	30.58	20.76	3	Yes	R
5	532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	NR	NR	NR	NR	4	Yes	R
6	274011		Audio and Video Equipment Technicians	2.03	641	20.02	12.89	4	Yes	S
7	493021		Automotive Body and Related Repairers	1.23	110	20.94	12.30	3	No	R
8	472021		Brickmasons and Blockmasons	3.10	906	17.74	12.73	3	No	S
9	493031	HSHW	Bus and Truck Mechanics and Diesel Engine Specialists	1.87	121	25.72	18.11	3	Yes	R
10	533021		Bus Drivers, Transit and Intercity	1.03	190	17.09	12.44	3	Yes	R
11	131199	HSHW	Business Operations Specialists, All Other	1.71	769	37.05	19.57	4	No	R
12	435011		Cargo and Freight Agents	1.53	649	21.58	13.48	3	Yes	S
13	472031		Carpenters	1.36	758	20.38	14.22	3	No	R
14	472051		Cement Masons and Concrete Finishers	2.48	1,686	16.93	12.35	3	No	S
15	351011	HSHW	Chefs and Head Cooks	1.69	1,222	28.09	17.17	3	No	S
16	111011	HSHW	Chief Executives	0.75	188	113.02	57.70	5	Yes	R
17	172051	HSHW	Civil Engineers	1.66	152	39.54	26.38	5	Yes	R
18	131031	HSHW	Claims Adjusters, Examiners, and Investigators	1.30	236	32.92	21.63	3	Yes	R
19	212011		Clergy	1.70	88	24.03	13.28	5	No	R
20	532012	HSHW	Commercial Pilots	1.61	572	44.86	23.00	3	Yes	S
21	131041	HSHW	Compliance Officers	0.79	142	33.23	20.66	3	No	R
22	113021	HSHW	Computer and Information Systems Managers	2.54	159	69.40	41.85	5	Yes	R
23	151143	HSHW	Computer Network Architects	1.62	143	42.58	23.68	3	Yes	R
24	151152	HSHW	Computer Network Support Specialists	2.10	98	29.25	19.01	3	Yes	R
25	151121	HSHW	Computer Systems Analysts	3.03	264	40.71	26.74	4	Yes	R
26	151151		Computer User Support Specialists	2.08	383	22.05	13.84	3	Yes	R
27	492011		Computer, ATM, and Office Machine Repairers	1.47	138	20.67	12.58	3	Yes	R
28	474011	HSHW	Construction and Building Inspectors	1.67	110	31.52	22.08	3	No	R
29	119021	HSHW	Construction Managers	1.12	288	51.38	30.05	4	No	R
30	333012	HSHW	Correctional Officers and Jailers	1.06	167	31.30	23.17	3	No	R
31	131051	HSHW	Cost Estimators	1.42	133	31.05	22.50	4	No	R
32	151141	HSHW	Database Administrators	1.78	649	40.87	26.16	4	Yes	S
33	319091		Dental Assistants	1.84	274	19.86	14.59	3	Yes	R
34	292021	HSHW	Dental Hygienists	1.88	109	28.40	16.58	4	Yes	R
35	292032	HSHW	Diagnostic Medical Sonographers	3.24	511	30.76	24.58	3	Yes	S
36	212021		Directors, Religious Activities and Education	1.66	85	19.46	14.63	5	No	R
37	472111		Electricians	1.70	597	22.85	15.31	3	No	R
38	252021	HSHW	Elementary School Teachers, Except Special Education	1.37	642	31.52	23.67	5	No	R
39	436011	HSHW	Executive Secretaries and Executive Admin. Assistants	0.08	410	27.15	17.77	3	Yes	R
40	132051	HSHW	Financial Analysts	NR	NR	36.33	23.36	5	Yes	R
41	113031	HSHW	Financial Managers	1.38	214	69.38	38.35	5	Yes	R
42	332011	HSHW	Firefighters	0.89	179	32.73	24.77	3	No	R
43	371012		First-Line Superv. Landscaping & Groundskeeping Workers	1.47	113	22.61	16.71	3	No	R
44	471011	HSHW	First-Line Superv. of Construction and Extraction Workers	1.57	481	34.38	24.25	4	No	R
45	351012		First-Line Superv. of Food Preparation & Serving Workers	1.70	946	19.94	12.73	3	No	R
46	371011		First-Line Superv. of Housekeeping & Janitorial Workers	1.49	1,776	18.92	12.61	3	No	S
47	531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	1.42	134	30.90	18.24	3	Yes	R
48	491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.29	327	30.87	18.81	3	No	R
49	431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.49	1,182	28.22	18.77	4	Yes	R
50	511011	HSHW	First-Line Superv. of Production and Operating Workers	0.58	215	27.49	18.16	3	Yes	R
51	411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.28	572	48.49	24.76	4	Yes	R
52	391021		First-Line Supervisors of Personal Service Workers	1.29	198	20.09	13.52	3	No	R
53	411011		First-Line Supervisors of Retail Sales Workers	0.98	1,257	23.27	14.89	3	No	R
54	119051	HSHW	Food Service Managers	1.61	161	32.60	20.49	4	No	R
55	111021	HSHW	General and Operations Managers	1.52	830	67.70	33.43	4	Yes	R
56	472121		Glaziers	1.48	510	17.04	12.54	3	No	S
57	271024	HSHW	Graphic Designers	0.97	207	23.80	16.22	4	Yes	R
58	292099		Health Technologists and Technicians, All Other	2.38	948	19.80	12.98	3	Yes	S
59	499021		Heating, A.C., and Refrigeration Mechanics and Installers	1.69	461	22.66	14.56	3	No	R

SOC Code†	HSHW††	Occupational Title‡	Annual	Annual	FLDOE		In EFI	Data	
			Percent		Openings	2017 Hourly Wage			Training
			Growth		Mean	Entry	Code	Industry?	Source†††
60	533032	Heavy and Tractor-Trailer Truck Drivers	1.41	732	20.73	14.66	3	Yes	R
61	434161	Human Resources Assistants, Exc. Payroll	0.41	84	18.85	13.63	3	Yes	R
62	131071	HSHW Human Resources Specialists	1.16	439	30.22	18.42	5	No	R
63	499041	HSHW Industrial Machinery Mechanics	2.94	142	24.37	16.60	3	Yes	R
64	537051	Industrial Truck and Tractor Operators	1.01	241	18.64	13.72	3	Yes	R
65	413021	HSHW Insurance Sales Agents	1.50	563	30.19	16.16	3	Yes	R
66	271025	Interior Designers	1.81	135	21.86	14.27	4	Yes	R
67	252012	HSHW Kindergarten Teachers, Except Special Education	1.27	141	29.38	20.28	5	No	R
68	436012	Legal Secretaries	0.84	142	21.53	15.00	3	Yes	R
69	292061	Licensed Practical and Licensed Vocational Nurses	1.74	246	21.82	17.67	3	Yes	R
70	434131	Loan Interviewers and Clerks	1.75	164	19.83	14.71	3	Yes	R
71	132072	HSHW Loan Officers	1.60	155	42.56	21.41	4	Yes	R
72	514041	Machinists	1.65	137	19.22	12.54	3	Yes	R
73	499071	Maintenance and Repair Workers, General	1.37	984	17.40	12.51	3	No	R
74	131111	HSHW Management Analysts	2.46	494	35.39	20.68	5	Yes	R
75	131161	HSHW Market Research Analysts and Marketing Specialists	2.86	521	31.43	18.96	5	Yes	R
76	112021	HSHW Marketing Managers	2.01	99	60.99	35.73	5	Yes	R
77	319011	Massage Therapists	2.48	213	21.67	14.53	3	No	R
78	292012	Medical and Clinical Laboratory Technicians	2.11	97	18.40	13.46	4	Yes	R
79	292011	HSHW Medical and Clinical Laboratory Technologists	1.57	96	29.73	21.26	4	Yes	R
80	119111	HSHW Medical and Health Services Managers	1.56	134	67.02	41.86	5	Yes	R
81	319092	Medical Assistants	3.06	819	16.38	12.85	3	Yes	R
82	292071	Medical Records and Health Information Technicians	1.90	99	21.48	13.19	4	Yes	R
83	436013	Medical Secretaries	1.93	296	16.27	12.84	3	Yes	R
84	131121	Meeting, Convention, and Event Planners	1.96	1,074	22.89	13.81	4	No	S
85	252022	HSHW Middle School Teachers, Exc. Special & Voc. Education	1.38	340	31.06	23.69	5	No	R
86	493042	Mobile Heavy Equipment Mechanics, Except Engines	1.45	594	21.82	15.57	3	Yes	S
87	151142	HSHW Network and Computer Systems Administrators	1.75	167	42.60	27.59	4	Yes	R
88	472073	Operating Engineers/Construction Equipment Operators	2.33	158	20.81	16.28	3	No	R
89	292081	Opticians, Dispensing	2.68	506	18.48	12.64	4	Yes	S
90	232011	Paralegals and Legal Assistants	2.46	299	22.68	16.91	3	Yes	R
91	132052	HSHW Personal Financial Advisors	3.06	166	47.65	24.86	5	Yes	R
92	372021	Pest Control Workers	1.25	133	17.89	12.88	3	No	R
93	373012	Pesticide Handlers, Sprayers, & Applicators, Vegetation	1.46	526	16.69	12.52	4	No	S
94	319097	Phlebotomists	2.59	1,100	14.94	12.04	3	Yes	S
95	312021	HSHW Physical Therapist Assistants	3.94	899	31.15	24.28	4	Yes	S
96	472152	Plumbers, Pipefitters, and Steamfitters	1.38	278	21.87	15.36	3	No	R
97	333051	HSHW Police and Sheriff's Patrol Officers	0.86	371	35.88	25.73	3	No	R
98	339021	Private Detectives and Investigators	NR	NR	22.64	21.04	4	No	R
99	119141	HSHW Property, Real Estate & Community Association Managers	1.50	411	31.28	19.45	4	No	R
100	273031	HSHW Public Relations Specialists	1.37	124	30.05	18.70	5	Yes	R
101	131023	HSHW Purchasing Agents, Except Farm Products & Trade	1.04	156	28.87	19.81	4	Yes	R
102	292034	HSHW Radiologic Technologists	1.50	946	26.00	18.83	3	Yes	S
103	419021	Real Estate Brokers	1.65	735	41.39	13.96	3	No	S
104	419022	Real Estate Sales Agents	1.22	419	36.98	14.50	3	No	R
105	291141	HSHW Registered Nurses	1.73	1,190	34.01	26.56	4	Yes	R
106	291126	HSHW Respiratory Therapists	1.42	595	27.60	22.32	4	Yes	S
107	472181	Roofers	1.35	220	18.32	14.44	3	No	R
108	112022	HSHW Sales Managers	1.58	191	74.09	42.55	5	Yes	R
109	414011	HSHW Sales Representatives, Wholesale & Mfg. Tech. & Sci. Prod.	1.11	383	45.94	19.93	3	Yes	R
110	414012	Sales Representatives, Wholesale and Manufacturing, Other	0.95	1,518	26.95	13.11	3	Yes	R
111	252031	HSHW Secondary School Teachers, Exc. Special and Voc. Ed.	1.33	340	35.03	26.90	5	No	R
112	413031	HSHW Securities and Financial Services Sales Agents	0.84	294	36.92	16.43	5	Yes	R
113	492098	Security and Fire Alarm Systems Installers	1.34	89	20.84	13.99	3	No	R
114	472211	Sheet Metal Workers	0.93	154	18.36	13.40	3	No	R
115	211093	Social and Human Service Assistants	1.13	145	17.27	12.83	3	No	R
116	151132	HSHW Software Developers, Applications	2.92	413	43.23	27.33	4	Yes	R
117	151133	HSHW Software Developers, Systems Software	1.99	156	45.51	30.66	5	Yes	R
118	211011	Substance Abuse and Behavioral Disorder Counselors	2.18	86	24.02	12.74	5	No	R
119	292055	Surgical Technologists	1.98	695	20.79	16.25	3	Yes	S
120	492022	HSHW Telecommunications Equipment Installers and Repairers	0.21	264	26.66	17.61	3	Yes	R
121	131151	HSHW Training and Development Specialists	2.05	206	31.30	17.77	5	Yes	R
122	292056	Veterinary Technologists and Technicians	2.69	961	15.62	12.04	4	Yes	S
123	251194	HSHW Vocational Education Teachers, Postsecondary	1.69	626	29.44	17.17	4	No	S
124	151134	HSHW Web Developers	3.13	104	29.39	16.02	3	Yes	R
125	514121	Welders, Cutters, Solderers, and Brazers	0.72	118	20.18	15.46	3	Yes	R
126	131022	HSHW Wholesale and Retail Buyers, Except Farm Products	1.65	574	32.23	16.96	4	Yes	S

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.

The list of the 13 occupations CSBD is recommending to be retained

Sorted by Occupational Title

Workforce Development Area 22 - Broward County

	SOC Code	HSHW	Occupational Title	Entry Wage
1.	119041	HSHW	Architectural and Engineering Managers	\$37.15
2.	493023	-	Automotive Service Technicians and Mechanics	\$12.34
3.	433031	-	Bookkeeping, Accounting and Auditing Clerks	\$15.53
4.	292031		Cardiovascular Technologists and Technicians	\$14.12
5.	151131	HSHW	Computer Programmers	\$20.71
6.	333021	HSHW	Detectives and Criminal Investigators	\$28.15
7.	172112	HSHW	Industrial Engineers	\$22.03
8.	151122	HSHW	Information Security Analysts	\$22.49
9.	472141	-	Painters, Construction and Maintenance	\$12.67
10.	292052	-	Pharmacy Technicians	\$15.04
11.	291071	HSHW	Physician Assistants	\$38.01
12.	272012	HSHW	Producers and Directors	\$19.39
13.	113071	HSHW	Transportation, Storage and Distribution Managers	\$26.97

HSHW = High Skill/High Wage

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